

Decarbonizing heavy duties transport. The role of SNAM/Greenture

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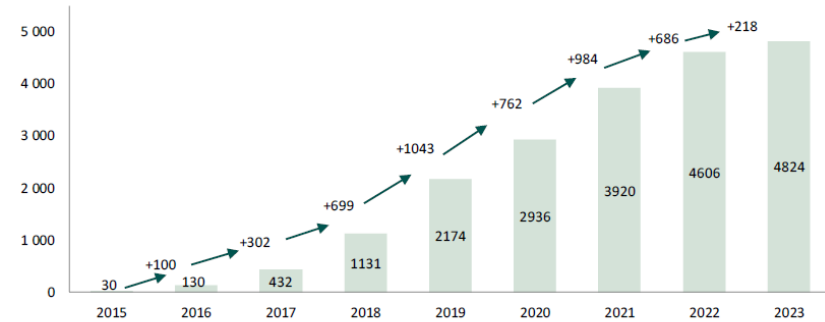


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(Bio)methane Heavy Duty fueled mobility is steadily growing in the Italian market, even though new registrations slowed down in the last 3 years

LNG-fueled heavy duty vehicles in Italy 2015 – 2023

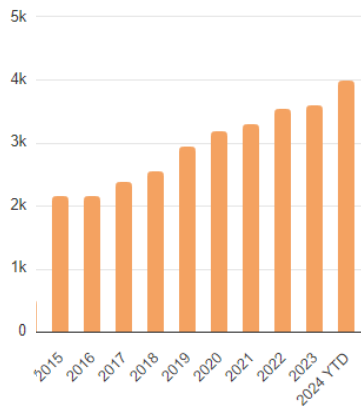
(Vehicles' fleets and annual registrations)



Fonte: elaborazioni e stime MBS Consulting su dati MIT e Anfia

Fleet of **LNG trucks** has increased since '15 to reach **5.000 units in '24**. This upward trend is expected to continue in the coming years supported by: the offer of a broad range of heavy duty vehicles, a new **price stability** and **fuel's cost effectiveness**

CNG-powered medium-heavy duty vehicles in Italy 2015 – 2024 (YTD)






The **medium-heavy duty CNG fleet has expanded**. The **launch of new**, more efficient and autonomous **models** can favor the development of this sector

LNG refuelling station network in Italy



Legend (L-CNG)

-  Active L-CNG
-  Active BIO L-CNG
-  Under Construction

Since 2016, the amount of L-CNG Stations in Italy has been steadily growing, reaching **1.500+ Compressed Natural Gas refueling stations** and **150+ Liquefied Natural Gas refueling stations (in the map)**

Italy is the European country with the **biggest refueling² infrastructure**

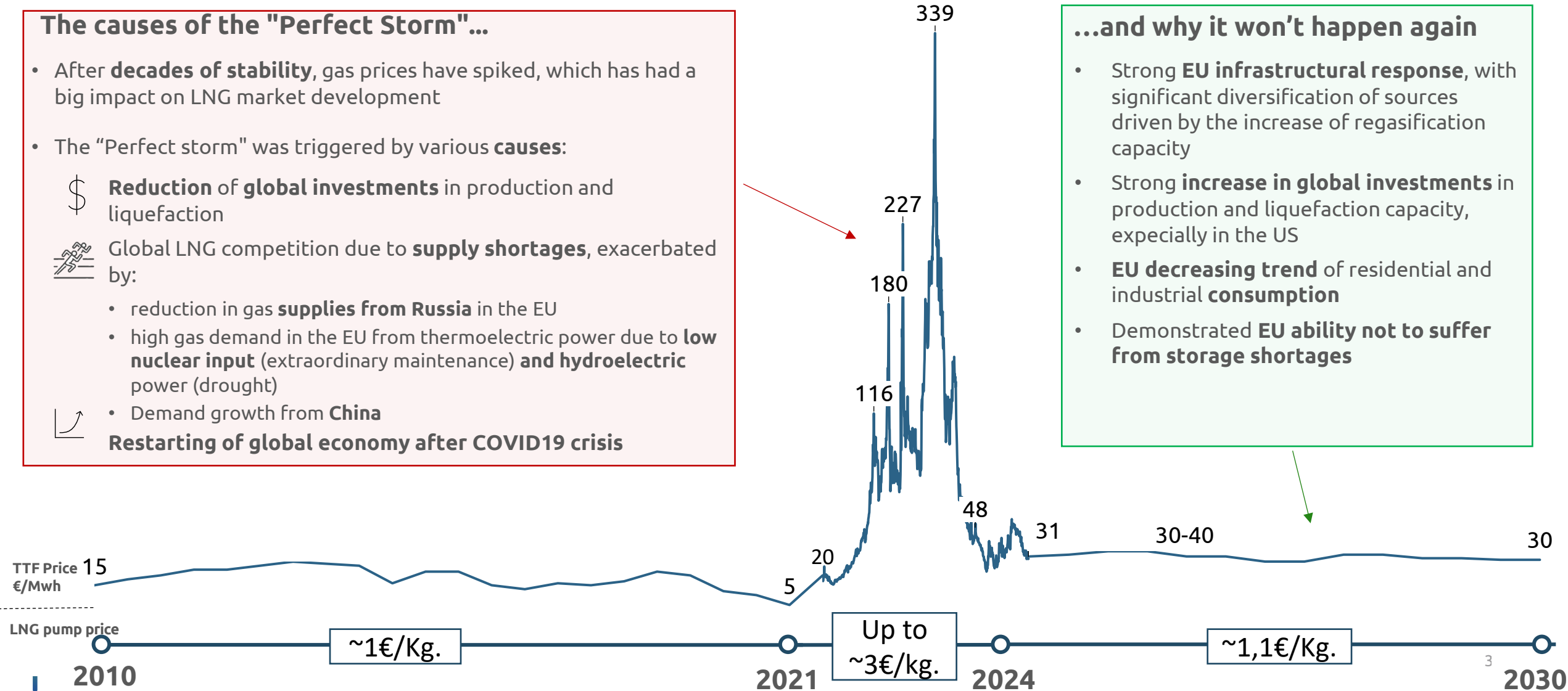
The price of CNG/LNG has reached a new stability that ensures long-term competitiveness of the product, providing a “boost” for the recovery of vehicles’ registrations

The causes of the "Perfect Storm"...

- After **decades of stability**, gas prices have spiked, which has had a big impact on LNG market development
- The “Perfect storm” was triggered by various **causes**:
 - \$ **Reduction of global investments** in production and liquefaction
 -  Global LNG competition due to **supply shortages**, exacerbated by:
 - reduction in gas **supplies from Russia** in the EU
 - high gas demand in the EU from thermoelectric power due to **low nuclear input** (extraordinary maintenance) **and hydroelectric power** (drought)
 - Demand growth from **China**
 -  **Restarting of global economy after COVID19 crisis**

...and why it won't happen again

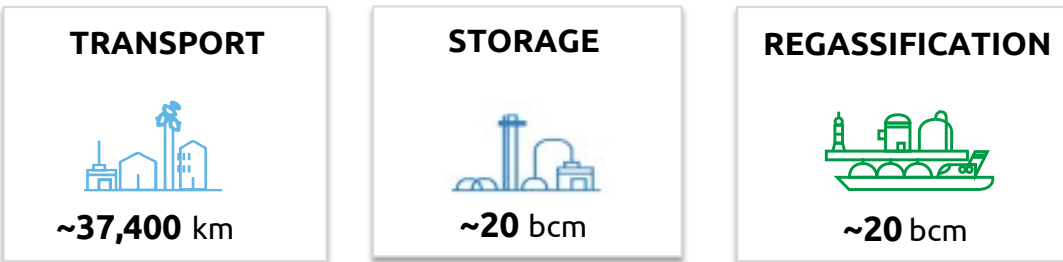
- Strong **EU infrastructural response**, with significant diversification of sources driven by the increase of regasification capacity
- Strong **increase in global investments** in production and liquefaction capacity, especially in the US
- **EU decreasing trend** of residential and industrial **consumption**
- Demonstrated **EU ability not to suffer from storage shortages**



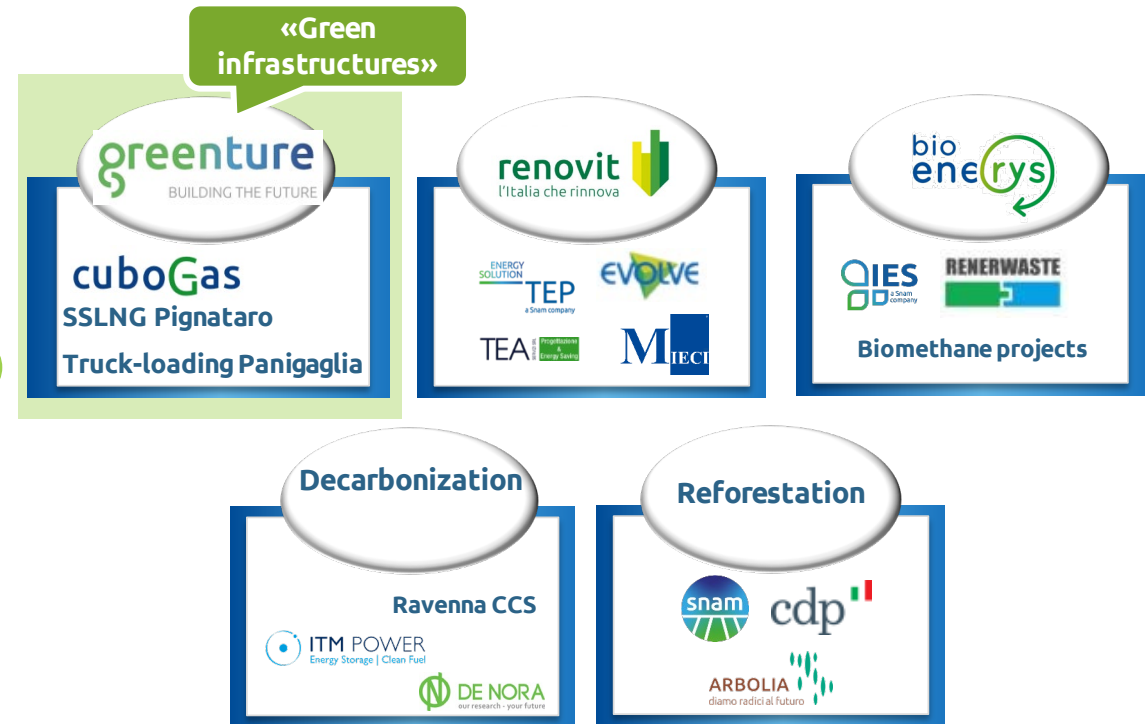
Nota: TTF 2024/2030 prices based on TTF and expected scenarios IHS

Snam: infrastructure operator in gas transport and storage and leader in the energy transition

Snam is the leading infrastructure operator in Europe by size of transport network and gas storage capacity...



... and is positioning itself as a regional leader in the energy transition



Greenture (SNAM) have developed various infrastructures enabling distribution and refueling of Bio-CNG and Bio-LNG in Italy

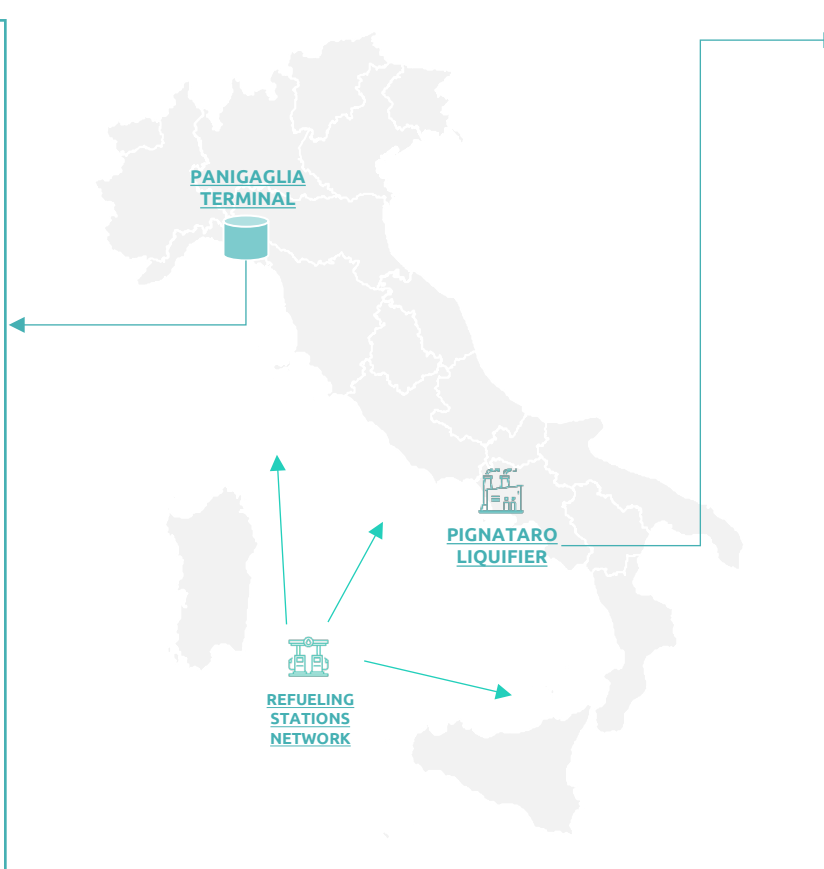
Truckloading Panigaglia



Loading Bays
Worksite status
(Sept. 2024)

- Implementation of the **truck loading service at the Panigaglia LNG terminal**, which will allow LNG to be loaded onto tankers
- Thanks to Virtual Liquefaction, which is possible within the Interconnected infrastructure only, Panigaglia plant can supply **Bio-LNG, identifiable as such for ETS purposes too**

Plant capacity	200 ktpa ~40 loads/d
Expected Start-up	Q1 '25



Microliquefaction plant Pignataro



- The **Microliquefaction plant in Pignataro Maggiore (CE)** can provide **liquefaction and truck loading service**
- Pignataro plant can supply **Bio-LNG, identifiable as such for ETS purposes too**

Plant capacity	50 ktpa 7÷8 loads/d
Expected Start-up	Q1 '26

Refueling Network



- Construction of **+135 CNG, LNG and H2 refueling stations by 2027 (of which 85 already in operation)**, all over the Italian peninsula

In Italy, methane for road transport will be almost 100% Bio by 2025. Biomethane allows reducing W-t-W emissions more than electricity from the grid and is 100% produced in Italy

TRANSPORTS DECARBONIZATION

- Currently, **Well-to-Wheel emissions of biomethane vehicles are lower than BEV's ones¹⁾** (Report v. 5 of the Joint Research Centre, the EU Commission's Advisory Group)

ENERGY INDEPENDENCE

- Biomethane is **produced in Italy** and promotes the country's energy independence
- Biomethane supports **circular economy** and the growth of **local economies**

WHAT OTHER ADVANTAGES?

- **Reduction of pollutants** (negligible NOx and PM emissions)
- **End-to-end infrastructural value chain in place**, able to support market growth (large availability of Fuel, diffused distribution and refueling infrastructures, broad range of vehicles)
- **Competitive price vs Diesel**: today LNG is 20-30%²⁾ cheaper than diesel and this advantage is expected to remain stable for the coming years

1) Considering the average EU electricity generation mix

2) Dati 11 – 17 Novembre 2024 - Statistiche energetiche e minerarie - Ministero dell'ambiente e della sicurezza energetica, <https://sisen.mase.gov.it/dgsaie/prezzi-settimanali-carburanti>

Which institutional support is needed to lift Bio-LNG use for road transport?

LEGISLATIVE AMENDMENTS NEEDED

PIECE OF LEGISLATION



CO2 HDV Regulation

- The current Regulation sets reduction targets of **tailpipe emissions** (i.e. **Tank-to-Wheel** approach). That is:
 - It does not valorize biofuels** (considered with the **same level of emissions of fossil fuels**)...
 - ...and at the same time considers **electric vehicles as ZEV**, Zero Emission Vehicles, regardless how electricity is produced
- OEMs** not complying with the set targets, will be charged extremely **punishing penalties**

IMPACT

(Bio)LNG Vehicles supply

PROPOSED AMENDMENTS

Revision of this Regulation (**before** the expected date of **2027**, which might be too late to keep OEMs engaged with investments) so to **ensure** the **valorization of biofuels** (e.g. by including a correction factor of the tailpipe emissions approach)



EU ETS Directive

- Concerning **ETS2** (which from 2027 will apply to road transport), the use of **auctions' revenues is restricted** to measures to favor the development of **BEVs and Fuel cells** and related infrastructures only

Whole (Bio)LNG value chain

Revision of the ETS Directive so to enable use of **ETS2 auctions' revenues** include the lift of **vehicles powered by biofuels**

NEEDED INCENTIVES

MEASURE



Fiscal incentives

- Transport companies have invested in LNG fueled trucks because of their economic advantage. The **2022 gas prices spike** has caused serious damages to these companies.
- Now, favorable economics (Bio)LNG vs diesel are back, but extra measures are needed to **reassure transport companies** that this advantage will last for the coming years

IMPACT

BioLNG and Vehicles Demand

PROPOSED MEASURES

Introducing **tax credits for the use of Bio-LNG** as a fuel for heavy vehicles



Extension of ZEV benefits to BioC-LNG vehicles

- The regulations on CO2 emissions of new vehicles consider T-t-W emissions only. Therefore, ZEV means Zero tailpipe emission vehicle
- However, **at present average W-t-W emissions are lower for biomethane fueled vehicles than for BEVs**

BioLNG and Vehicles Demand

Due to their W-t-W decarbonization capacity, **biomethane fueled vehicles** should have the **same benefits as Zero tailpipe emission vehicles**

