



COP29 Baku - Nov, 21th 2024

Filippo Redaelli - CEO

SBG GROUP: A EUROPEAN TRANSPORT COMPANY

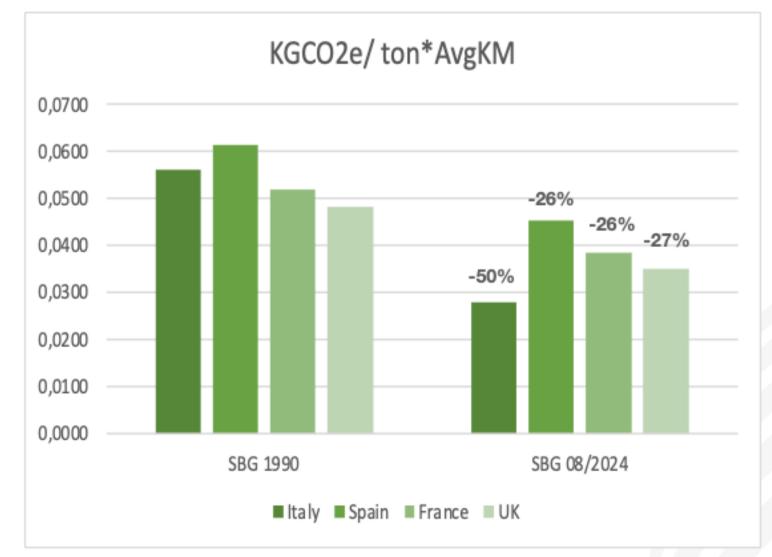






SBG CO2 REDUCTION GOALS @ 2024





| Target | Target | Target |
|-----------|-----------|-----------|
| HeavyDuty | HeavyDuty | HeavyDuty |
| EU 2030 | EU 2035 | EU 2040 |
| -45% | -65% | -90% |

SBG target is perfectly in line to reach EU CO2 reduction goals

The decarbonization strategy is based on use of **HVO** and **BIO LNG/CNG**

We are open to evaluate **EV** but too expensive at the moment and not allowed yet everywhere (ie. ADR)



WE ARE AWARE OF OUR ROLE AS INTEGRATED PLAYERS IN THE TRANSPORT SECTOR AND OF THE RESPOTY THIS ENTAILS TOWARDS THE ENVIRONMENT

SBG decarbonization plan aims to ensure a positive results in the long-term period through a **balance of economic-financial interest with social and environmental ones**.

It's SBG's interest to prosper in a contest in which exploitation of resources, the direction of investments and the orientation of technological development are all in harmony.

This is stated in the **«Sustainable development and energy efficiency policy»**





Comparison between 2 different technological scenarios to decarbonize a Transport Company of 1000 Trucks aiming the European target 2040, for Heavy Duty, of -90% CO2 emission

Base assumptions:

- □ 1000 Diesel trucks on 2024
- New Truck investment HVO = BioLNG
- □ New Truck investment EV >+ 200K€ vs HVO/BioLNG (based on current market value)
- EV truck reduces load performance of -4% vs Diesel, HVO and BioLNG (due to the weight of battery pack)

Scenario HVO(50%) + BIO LNG/CNG (50%)

- CO2 emission at 2040= -87%
- Added Capex required vs As Is = 0
- Tariff increase to recover investment at $2040^* = 0$

*Without inflation

Scenario EV (100%)

- CO2 emission at 2040= -100%
- Added Capex required vs As Is = 13,2M€
- Tariff increase to recover investment at $2040^* = +18,77\%$

*Without inflation

Thanks for your attention!



